

Andrew Heins Senior Consultant

Andy Heins serves as Senior Consultant of the Broadband Division at Finley's Lamar, MO, corporate headquarters. Mr. Heins is a veteran of the telecommunications industry and began his career at Finley in early 2009. Prior to joining Finley, Heins was the General Manager of Alma Communications Company in Missouri. While with Alma, Heins assumed various management and operations roles, and in 2006 deployed the first 100% Fiber-to-the-Home (FTTH) network in the State of Missouri.

Mr. Heins brings valuable insight in the areas of communications company operations, FTTH network design and operation, industry revenue practices, and industry regulation. Heins has drawn from this experience to assist in Continuing Property Record (CPR) development, FTTH network design, cost-study assistance to cost consultants, FTTH cutover assistance, and Broadband Stimulus grant/loan program assistance.

Occupational Experience

SENIOR CONSULTANT (JULY 2015): FINLEY – LAMAR, MO

Responsibilities include assisting clients in developing strategic technology plans with consideration for deployment strategies to assist in current and future broadband system implementations, providing insight and guidance for broadband system operations and providing perspective based on industry experience and research for current regulatory and broadband marketplace drivers.

OPERATIONS MANAGER (2009 – June 2015): FINLEY - LAMAR, MO

Responsibilities include day to day project management, project design and cost estimate review, technology application and assistance to clients in operational support.

GENERAL MANAGER (2005 – 2009): ALMA COMMUNICATIONS CO. - ALMA, MO

Responsibilities included overall management of the 350 access line ILEC; business units included Wire Line Telephone, ISP, and Transport Affiliate. In 2006, deployed Fiber to the Home (FTTH) to become the first all fiber Local Exchange Carrier network in the State of Missouri.

COMBINATION TECHNICIAN (2002 – 2005): ALMA COMMUNICATIONS CO. – ALMA, MO

Responsibilities included the day-to-day operations and maintenance of the Local Exchange and ISP Networks. Responsibilities also included advancing financial, customer, and regulatory reporting to the General Manager.



Specialization

FTTH strategies and planning, project management, business operations, regulatory practices

Education

B.S. Agriculture Economics,
University of Missouri -
Columbia

Professional Associations

NCTA, MTIA, NECA, FTTH, UTC
Missouri Telecom Association
Board Member

Office Location

Lamar, MO